

CHECKLIST

How to select a CDMO partner for a biopharmaceutical project or program.

TRACK RECORD

Make sure that the CDMO has both technical and scientific knowledge to understand your molecule and project. Ask about the track record. Years of experience, number of projects, and batches are powerful indicators of experience.



ADD VALUE AND PERSPECTIVE

Find out about the expertise of people who will be working on your project. You may need more than doers, people that foresee issues and come up with solutions on their own. A organisation that improve your project.

SUPPORT YOUR DEVELOPMENT PROCESS

Think about the part of your development process that the CDMO covers. Do they have the analytical capabilities that your project needs? Can they support you in both development and GMP manufacture? Fill and Finish and Qualified Person approved release services are also important things to check. In addition to being convenient, it is cost-effective to have everything under the same roof.



CULTURE AND COMMUNICATION

Ask yourself, how does it feel to discuss your project details with them? Do you have a feeling that you understand each other? A good culture fit means that the CDMO is aligned with your mission and purpose. A partner of similar size can help secure your project with a higher priority and resources.

ATTENTIVENESS AND AGILITY

Look at how the CDMO handles partnership and relationships. When people are the primary focus, the organization will be agile, pro-active and focused on delivering client satisfaction. Positive referrals are good signs.

